**ROBERT KAMLADZE**

T 597-70-50-50 rkamladze[@gmail.com](mailto:vikash.sharma@business.uconn.edu)

***EDUCATION***

**University of Connecticut Stamford, CT. USA**

#### Master of Business Administration Sep 2006 – May 2008

#### GPA 3.8

**Tbilisi State University Tbilisi, Republic of Georgia**

Masters in Economics and Management in Industrial Engineering **Sep 1988 – Jun 1993**

Graduated with high honors - “Red Diploma”; GPA 4.0

***PROFESSIONAL EXPERIENCE***

**LTD “Maqsnet” Kutaisi, Georgia**

**General Manager September 2017 – till today**

**LTD “New Net” Kutaisi, Georgia**

**General Manager January 2012 – August 2017**

**Kutaisi University Kutaisi, Georgia**

**Asistent Proffesor January 2012 – till today**

**MIC LEASING Corp. Great Neck, N.Y. USA**

***Senior Financial Analyst* Aug2008 – May 2011**

* Assess efficiency and effectiveness of direct, partner and internet sales platforms; identify key opportunities for improvement Strategic consulting based on analytics & aid in sales strategy development
* Analyze internal and external databases and/or sources to make informed business decisions
* Manage development and reporting of key performance indicators

**GE EDGELAB –**Strategic alliance between UCONN and GE **Stamford, CT. USA**

***Research Analyst* Sep 2007 – May 2008**

* Participated in a team project to design a model for optimal allocation of GE Railcars needing repairs
* Conducted sensitivity analyses to estimate delivery schedules of different types of railcars
* Performed quantitative analyses using SAS, JMP and Excel Solver on historical repair data

# BANK OF GEORGIA Kutaisi, Republic of Georgia

# *Computer Programmer* Aug 1995 - Dec 1998

* Setup, maintained, and upgraded computer systems for regional bank branches
* Supported users with hardware and software issues, including training users on new products
* Interpreted goals from main branch for implementation of needed systems
* Established networks to connect branches and allow transfer of information

**MINISTRY OF STATE PROPERTY AND MANAGEMENT OF GEORGIA Kutaisi, Republic of Georgia**

# *Appraisal Specialist* Jul 1993 - Aug 1995

* Appraised businesses, factories, and small shops based on zoning and governmental criteria
* Assessed documentation and business value to determine asset value for auction
* Worked with potential buyers for businesses, including existing employees seeking to make offers

***ACTIVITIES & SPECIAL SKILLS***

* Six Sigma: Completed Yellow Belt Project (Lean Sigma) and trained in Green Belt
* MS Office Suite, Process Modeler
* Languages: Fluent in Georgian, English and Russian